

# Annual Operating Budget

January 2018 thru December 2018

Stateline Chamber of Commerce

APPROVED

Budget	Actual	Difference
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## Income

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### Gross Revenue

Membership Dues	\$ 90,000		\$ 90,000
Event Income	\$ 71,000		\$ 71,000
Community Profile	\$ -		\$ -
<b>Total Sales Revenue</b>	<b>\$ 161,000</b>	<b>\$ -</b>	<b>\$ 161,000</b>

### Additional Revenue Goals

	\$ -		\$ -
<b>Total Additional Revenues</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>

<b>Total Projected Income</b>	<b>\$ 161,000</b>	<b>\$ -</b>	<b>\$ 161,000</b>
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## Expenses

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### Sales and Marketing

Event Expenses	\$ 34,000		\$ 34,000
Print Collateral	\$ 500		\$ 500
Marketing Services	\$ 24,000		\$ 24,000
<b>Total Sales and Marketing Expenses</b>	<b>\$ 58,500</b>	<b>\$ -</b>	<b>\$ 58,500</b>

### Personnel Expenses

Employee Payroll	\$ 64,000		\$ 64,000
Travel Expenses	\$ 2,000		\$ 2,000
Payroll Expenses	\$ 9,600		\$ 9,600
<b>Total Research and Development Expenses</b>	<b>\$ 75,600</b>	<b>\$ -</b>	<b>\$ 75,600</b>

### General and Administrative

Office Rent	\$ 6,000		\$ 6,000
Supplies	\$ 2,000		\$ 2,000
Utilities	\$ 1,800		\$ 1,800
Other	\$ 1,000		\$ 1,000
Phone and Internet	\$ 1,800		\$ 1,800
Repairs and maintenance / Copier	\$ 500		\$ 500

Postage	\$ 1,000		\$ 1,000
Copier	\$ -		\$ -
Insurance	\$ 3,300		\$ 3,300
Permits and Fees	\$ 100		\$ 100
Processing Fees	\$ 750		\$ 750
<b>Total General and Administrative Expenses</b>	<b>\$ 18,250</b>	<b>\$ -</b>	<b>\$ 18,250</b>

<b>Total Operating Expenses</b>	<b>\$ 152,350</b>	<b>\$ -</b>	<b>\$ 152,350</b>
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### Other Expenses

	\$ -		\$ -
Digital Assets	\$ 1,000		\$ 1,000
<b>Total Other Expenses</b>	<b>\$ 1,000</b>	<b>\$ -</b>	<b>\$ 1,000</b>

<b>Total Expenses</b>	<b>\$ 153,350</b>	<b>\$ -</b>	<b>\$ 153,350</b>
<b>Total Income</b>	<b>\$ 161,000</b>	<b>\$ -</b>	<b>\$ 161,000</b>
<b>Net Profit</b>	<b>\$ 7,650</b>	<b>\$ -</b>	<b>\$ 7,650</b>